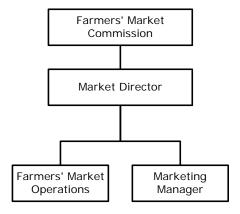
# 60 Farmers' Market Fund-At a Glance

Mission	Through a collaboration of government and provides: a diverse collection of the freshe second to none; and products that provide shopping experience with an emphasis on <sup>-</sup>	est, highest-quality fo a good value for the	ods available; service to	customers that is
Budget	_	2004-05	2005-06	2006-07
Summary	Expenditures and Transfers:			
	Farmers' Market Fund	\$1,042,600	\$1,236,500	\$1,214,500
	Total Expenditures and Transfers	\$1,042,600	\$1,236,500	\$1,214,500
	Revenues and Transfers:			
	Program Revenue			
	Charges, Commissions, and Fees	\$968,500	\$1,037,900	\$1,028,200
	Other Governments and Agencies	0	0	0
	Other Program Revenue	0	0	0
	Total Program Revenue	\$968,500	\$1,037,900	\$1,028,200
	Non-Program Revenue	0	0	0
	Transfers From Other Funds and Units	0	0	258,000
	Total Revenues	\$968,500	\$1,037,900	\$1,286,200
Positions	Total Budgeted Positions	8	8	8
Contacts	Farmers' Market Director: Jeff Themm Marketing Manager: Marne Duke	_	mm@nashville.gov duke@nashville.gov	
	900 8 <sup>th</sup> Avenue North 37208	Phone: 880-20	01 FAX: 880-2000	

### **Organizational Structure**



### 60 Farmers' Market Fund-At a Glance

#### **Budget Highlights FY 2007**

New December Addresses	¢ (70 000)
<ul> <li>Non-Recurring Adjustment</li> </ul>	\$ (70,000)
<ul> <li>Pay Plan/Fringe Benefits</li> </ul>	17,400
<ul> <li>Safety &amp; Risk Management Premiums</li> </ul>	500
<ul> <li>Internal Services Fees</li> </ul>	
<ul> <li>Finance Charge</li> </ul>	3,400
<ul> <li>Human Resources Charge</li> </ul>	(1,200)
<ul> <li>Information Systems Charge</li> </ul>	17,800
<ul> <li>Shared Business Office Charge</li> </ul>	100
<ul> <li>Shared Services Charge</li> </ul>	5,200
<ul> <li>Customer Call Center Charge</li> </ul>	100
<ul> <li>Fleet Management Charge</li> </ul>	(200)
<ul> <li>Postal Service Charge</li> </ul>	200
<ul> <li>Surplus Property Charge</li> </ul>	400
<ul> <li>Adjustment to Offset LOCAP Charges</li> </ul>	4,300
Total	\$ (22,000)

Overview

#### **FARMERS' MARKET OPERATIONS**

The Farmers' Market has four distinct areas under its umbrella: the Farm Sheds, the Public Market, the Flea Market and the Nursery.

The Farm Sheds supply a wide selection of produce and plants, 12 months of the year. The Public Market area has unique restaurants and a wide selection of different international foods. The Flea Market is open every weekend throughout the year. The vendors offer a wide range of products at reasonable prices. Gardens of Babylon, our nursery at the south end of the property, is a full service nursery.



# 60 Farmers' Market Fund-Performance

Objectives	Performance Measures	FY 2005 Budget	FY 2005 Actuals	FY 2006 Budget	FY 2007 Budget
FARMERS' MARKET OPERATIO	NS				
To operate as an Enterprise Fund.	Monthly results presented to our board. Yearly revenue results presented by the external auditors	\$1,042,600	\$1,189,900	\$1,225,900	\$1,125,292
<ol><li>To maintain a clean and safe market for our vendors and the public in general.</li></ol>	Expense of operating and managing the maintenance, janitorial, and security operations.	\$245,600	\$263,324	\$276,778	\$227,549

# 60 Farmers' Market Fund-Financial

## **Special Purpose Fund**

special Ful pose I uliu	FY 2005 Budget	FY 2005 Actuals	FY 2006 Budget	FY 2007 Budget
OPERATING EXPENSES:	_			
Personal Services	324,400	387,827	414,700	432,100
OTHER SERVICES:				
Utilities	194,300	178,780	195,000	195,000
Professional and Purchased Services	164,100	164,759	234,300	164,300
Travel, Tuition, and Dues	700	63	700	700
Communications	100	71,143	25,100	25,100
Repairs and Maintenance Services	19,600	97,619	27,000	27,000
Internal Service Fees	11,400	14,600	31,100	56,900
TOTAL OTHER SERVICES	390,200	526,965	513,200	469,000
Other Expense	68,000	77,256	50,600	55,400
Pension, Annuity, Debt, & Other Costs	260,000	262,849	258,000	258,000
Special Projects	0	0	0	0
Equipment, Buildings & Land	0	0	0	0
TOTAL OPERATING EXPENSE	1,042,600	1,254,897	1,236,500	1,214,500
Transfers to Other Funds and Units	o	0	0	0
TOTAL EXPENSE AND TRANSFERS	1,042,600	1,254,897	1,236,500	1,214,500
PROGRAM REVENUE:				
Charges, Commissions, & Fees	968,500	1,008,041	1,037,900	1,028,200
Other Governments & Agencies				
Federal Direct	0	0	0	0
Fed Through State Pass-Through	0	0	0	0
Fed Through Other - Pass Through	0	0	0	0
State Direct	0	0	0	0
Other Government Agencies	0	0	0	0
Subtotal Other Governments & Agencies	0	0	0	0
Other Program Revenue	0	0	0	0
TOTAL PROGRAM REVENUE	968,500	1,008,041	1,037,900	1,028,200
NON-PROGRAM REVENUE:				
Property Taxes	0	0	0	0
Local Option Sales Tax	0	0	0	0
Other Tax, Licenses, & Permits	0	0	0	0
Fines, Forfeits, & Penalties	0	0	0	0
Compensation From Property	0	-814	0	0
TOTAL NON-PROGRAM REVENUE	0	-814	0	0
Transfers From Other Funds and Units	0	0	0	258,000
TOTAL REVENUE AND TRANSFERS	968,500	1,007,226	1,037,900	1,286,200

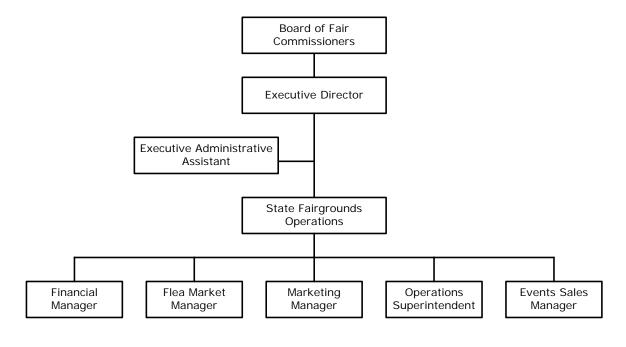
# 60 Farmers' Market Fund-Financial

			FY 20	005	FY 20	006	FY 20	007
	<u>Class</u>	<u>Grade</u>	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE
Farmers Market 60152								
Admin Asst	07241	SR0900	0	0.00	0	0.00	1	1.00
Bldg Maint Supv	07256	TS1100	0	0.00	1	1.00	1	1.00
Dir Of Farm Mkt	07112		1	1.00	1	1.00	1	1.00
Finance Mgr - Farm Mkt	07709		1	1.00	0	0.00	0	0.00
Finance Officer 3	10152	SR1200	0	0.00	1	1.00	1	1.00
Maint & Repair Worker 1	02799	TG0300	0	0.00	3	3.00	3	3.00
Maint & Repair Worker 2	07328	TG0400	0	0.00	1	1.00	1	1.00
Office Support Spec 1	10123	SR0700	1	1.00	0	0.00	0	0.00
Office Support Spec 2	10124	SR0800	0	0.00	1	1.00	0	0.00
Operations Mgr-Farm Mkt	07708		1	1.00	0	0.00	0	0.00
Sanitarian	04130		4	4.00	0	0.00	0	0.00
Total Positions & FTE			8	8.00	8	8.00	8	8.00
Department Totals			8	8.00	8	8.00	8	8.00

## 62 State Fair Fund-At a Glance

Mission	The mission is to be a major venue for agrithe purposes of enhancing the economic ar Tennessee region. Of primary importance agriculture, commerce, technology, and incentertainment opportunities for its patrons.	nd social benefits to t is the staging of the a dustry of the region a	he residents and visitor annual Tennessee State	s to the Middle Fair that showcase
Budget	_	2004-05	2005-06	2006-07
Summary	Expenditures and Transfers:			
	State Fair Fund	\$3,780,900	\$4,282,500	\$4,298,700
	Total Expenditures and Transfers	\$3,780,900	\$4,282,500	\$4,298,700
	Revenues and Transfers:			
	Program Revenue			
	Charges, Commissions, and Fees	\$3,897,400	\$4,425,800	\$4,295,100
	Other Governments and Agencies	0	0	0
	Other Program Revenue	50,700	2,900	3,600
	Total Program Revenue	\$3,948,100	\$4,428,700	\$4,298,700
	Non-program Revenue	0	0	0
	Transfers From Other Funds and Units _	0	0	0
	Total Revenues	\$3,948,100	\$4,428,700	\$4,298,700
Positions	Total Budgeted Positions	467	467	465
Contacts	Executive Director: David Jeter Financial Manager: Howell Townes		eter@nashville.gov townes@nashville.gov	
	Box 40208 37204	Phone: 862-89	80 FAX: 862-8992	

### **Organizational Structure**



### 62 State Fair Fund-At a Glance

#### **Budget Highlights FY 2007**

<ul> <li>Non-Recurring Adjustment</li> <li>Reduction in State Fair Expenses</li> <li>Reduction in Flea Market Expenses</li> <li>Pay Plan/Fringe Benefits</li> <li>Safety &amp; Risk Management Premiums</li> </ul>	\$(70,000) (10,000) (63,600) 94,300 20,200
<ul> <li>Internal Services Fees</li> </ul>	
<ul> <li>Finance Charge</li> </ul>	10,000
<ul> <li>Human Resources Charge</li> </ul>	(35,200)
<ul> <li>Information Systems Charge</li> </ul>	34,500
<ul> <li>Shared Business Office Charge</li> </ul>	(3,000)
<ul> <li>Shared Services Charge</li> </ul>	21,900
<ul> <li>Customer Call Center Charge</li> </ul>	100
<ul> <li>Fleet Management Charge</li> </ul>	1,100
<ul> <li>Radio Service Charge</li> </ul>	(700)
<ul> <li>Surplus Property Charge</li> </ul>	1,400
<ul> <li>Adjustment to offset LOCAP charges</li> </ul>	15,200
Total	\$ 16,200

#### Overview

#### STATE FAIRGROUNDS OPERATIONS

The State Fair has a five-member Board of Fair Commissioners that oversees the operation of the Tennessee State Fairgrounds on a year-round basis. The Tennessee State Fairgrounds consists of approximately 117 acres about 3 miles south of downtown Nashville, just a few blocks away from Interstate 65 and the 440 Parkway. It puts on the profitable Tennessee State Fair Flea Market for one weekend each month during all 12 months of the year. It also produces the annual ten-day Tennessee State Fair every September. The buildings on the Tennessee State Fairgrounds are rented for various events on a year-round basis, with the rental and set up of tables and chairs available. The 5/8-mile racetrack and accompanying 14,500-person grandstand on the Fairgrounds has the NASCAR Weekly Racing Series most Friday nights during racing season.

# **62 State Fair Fund-Performance**

Objectives	Performance Measures	FY 2005 Budget	FY 2005 Actuals	FY 2006 Budget	FY 2007 Budget		
STATE FAIRGROUNDS OPERATIONS							
Increase rental income paid to the Tennessee State Fair from racing.	Rental income received by the Tennessee State Fair for racing	\$75,000	\$50,000	\$50,000	\$60,000		
<ol> <li>Increase revenue provided by the monthly Flea Markets.</li> </ol>	Flea Market booth rental revenue received by the Tennessee State Fair	\$1,300,000	\$1,268,933	\$1,305,000	\$1,260,000		
<ol> <li>Enhance revenue return by increased attendance at the annual ten-day Tennessee State Fair.</li> </ol>	Attendance for the annual ten-day Tennessee State Fair	250,000	205,000	190,000	180,000		
<ol> <li>Increase revenue from the rental of facilities/ equipment at the Fairgrounds.</li> </ol>	Revenue from the rental of various facilities and equipment (Corporate Sales) at the Fairgrounds.	\$659,800	\$610,313	\$603,800	\$569,200		

# **62 State Fair Fund-Financial**

### **Special Purpose Funds**

Special Purpose Funds	FY 2005	FY 2005	FY 2006	FY 2007
	Budget	Actuals	Budget	Budget
OPERATING EXPENSES:				
Personal Services	1,221,700	1,180,356	1,286,500	1,380,800
OTHER SERVICES:				
Utilities	385,800	397,731	441,800	463,100
Professional and Purchased Services	696,600	712,675	844,700	723,200
Travel, Tuition, and Dues	6,400	2,927	5,300	3,400
Communications	213,000	218,662	275,700	236,200
Repairs and Maintenance Services	99,100	64,912	98,100	80,500
Internal Service Fees	76,900	89,481	310,600	340,700
TOTAL OTHER SERVICES	1,477,800	1,486,389	1,976,200	1,847,100
Other Expense	573,900	605,777	569,800	620,800
Pension, Annuity, Debt, & Other Costs	487,500	447,470	450,000	450,000
Special Projects	0	0	0	0
Equipment, Buildings & Land	0	0	0	0
TOTAL OPERATING EXPENSE	3,760,900	3,719,992	4,282,500	4,298,700
Transfers to Other Funds and Units	20,000	20,000	0	0
TOTAL EXPENSE AND TRANSFERS	3,780,900	3,739,992	4,282,500	4,298,700
PROGRAM REVENUE:				
Charges, Commissions, & Fees	3,897,400	3,725,844	4,425,800	4,295,100
Other Governments & Agencies				
Federal Direct	0	0	0	0
Fed Through State Pass-Through	0	0	0	0
Fed Through Other - Pass Through	0	0	0	0
State Direct	0	0	0	0
Other Government Agencies	0	0	0	0
Subtotal Other Governments & Agencies	0	0	0	0
Other Program Revenue	50,700	1,659	2,900	3,600
TOTAL PROGRAM REVENUE	3,948,100	3,727,504	4,428,700	4,298,700
NON DROCDAM DEVENUE				
NON-PROGRAM REVENUE:	^		6	2
Property Taxes	0	0	0	0
Local Option Sales Tax	0	0	0	0
Other Tax, Licenses, & Permits	0	0	0	0
Fines, Forfeits, & Penalties Compensation From Property	0	0 -26,686	0 0	0
TOTAL NON-PROGRAM REVENUE	U	-26,686	U	0
Transfers From Other Funds and Units	0	0	0	0
TOTAL REVENUE AND TRANSFERS	3,948,100	3,700,818	4,428,700	4,298,700

# **62 State Fair Fund-Financial**

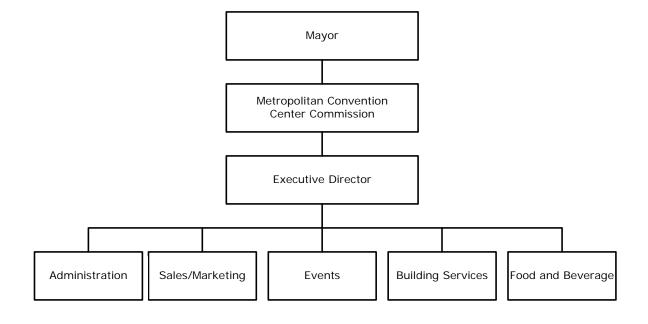
			FY 20	005	FY 20	006	FY 20	007
	<u>Class</u>	<u>Grade</u>	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE
State Fair 60156								
Admin Asst	07241	SR0900	1	1.00	1	1.00	0	0.00
Admin Spec	07720	SR1100	1	1.00	1	1.00	0	0.00
Admin Svcs Officer 3	07244	SR1000	0	0.00	0	0.00	1	1.00
Bldg Maint Supv	07256	TS1100	1	1.00	1	1.00	1	1.00
Facility Coord	07040	SR1100	0	0.00	0	0.00	1	1.00
Fair Director	01980		1	1.00	1	1.00	1	1.00
Finance Officer 3	10152	SR1200	1	1.00	1	1.00	1	1.00
Maint & Repair Supv	07327	TS0800	1	1.00	1	1.00	1	1.00
Maint & Repair Worker 1	02799	TG0300	4	4.00	4	4.00	4	4.00
Maint & Repair Worker 2	07328	TG0400	1	1.00	1	1.00	0	0.00
Maint & Repair Worker 3	07329	TG0600	1	1.00	1	1.00	1	1.00
Office Support Rep 1	10120	SR0400	2	2.00	2	2.00	0	0.00
Office Support Rep 3	10122	SR0600	1	1.00	1	1.00	2	2.00
Office Support Spec 1	10123	SR0700	1	1.00	1	1.00	0	0.00
Program Mgr 2	07377	SR1200	1	1.00	1	1.00	2	2.00
Seasonal/Part-time/Temporary	09020		450	150.00	450	150.00	450	14.19
Total Positions & FTE			467	167.00	467	167.00	465	29.19
Department Totals			467	167.00	467	167.00	465	29.19

The decrease in FTE's from FY06 to FY07 is a result of HR determining a more accurate count of full time equivalents in the Seasonal/Part-time/Temporary class.

## 63 Convention Center Fund-At a Glance

Mission	To generate economic impact in the Nashvill serviced events in the facility. Economic impand attendee spending in hotels, restaurants	pact is the direct and inc	direct financial benefit a	s result of delegate		
Budget	_	2004-05	2005-06	2006-07		
Summary	Expenditures and Transfers:					
	Convention Center Fund	\$5,855,600	\$5,861,000	\$6,034,300		
	Total Expenditures and Transfers	\$5,855,600	\$5,861,000	\$6,034,300		
	Revenues and Transfers:					
	Program Revenue					
	Charges, Commissions, and Fees	\$3,900,800	\$4,070,900	\$4,628,300		
	Other Governments and Agencies	0	0	0		
	Other Program Revenue	0	0	0		
	Total Program Revenue	\$3,900,800	\$4,070,900	\$4,628,300		
	Non-program Revenue	0	0	0		
	Transfers From Other Funds and Units	1,954,800	1,790,100	1,406,000		
	Total Revenues	\$5,855,600	\$5,861,000	\$6,034,300		
Positions	Total Budgeted Positions	55	55	61		
Contacts	Executive Director: Charles L. Starks Financial Manager: Demetra Pulley	email: charles.starks@nashville.gov email: demetra.pulley@nashville.gov				
	601 Commerce Street 37203-3724	Phone: 742-2000	FAX: 742-2014			

### **Organizational Structure**



### 63 Convention Center Fund-At a Glance

#### **Budget Highlights FY 2007**

Change in Housekeeping Services	\$(10,300)
Addition of Facility Workers	5.0 FTE
LOCAP Reduction	(23,700)
Pay Plan/Fringe Amounts	120,900
Improvements in Building Services	31,600
Addition of Building Maintenance Worker	1.0 FTE
Safety and Risk Management Premiums	1,600
Internal Service charges	
<ul> <li>Finance Charge</li> </ul>	6,200
<ul> <li>Human Resource Charge</li> </ul>	(4,700)
<ul> <li>Information Systems Charge</li> </ul>	32,400
<ul> <li>Shared Business Office Charge</li> </ul>	1,200
<ul> <li>Shared Services Charge</li> </ul>	16,700
<ul> <li>Customer Call Center Charge</li> </ul>	(200)
<ul> <li>Fleet Management Charge</li> </ul>	(1,500)
<ul> <li>Postal Service Charge</li> </ul>	1,300
<ul> <li>Surplus Property Charge</li> </ul>	1,800
Total	\$173,300
	6.0 FTE

#### Overview



#### **CONVENTION CENTER**

The mission of the Nashville Convention Center is to generate economic impact in Nashville and Middle Tennessee through the presentation of well-serviced events. Since the Center's opening in January of 1987, the Nashville Convention Center has brought in excess of 1 billion dollars to the Nashville economy. The Convention Center's primary clients are trade shows, conventions, corporate meetings, consumer shows, and food and beverage functions. The Center generates revenue by renting the facility and charging for ancillary services to our clients. Ancillary services include food and beverage, audiovisual, telecommunications, utility services, staging equipment, security, emergency medical technicians, and refuse disposal. The revenue generated by the facility covers a large majority of the expenses incurred from the operations of the facility. The portion of the facility's annual expenses that are not covered by the Convention Center's revenue are subsidized by the local area Hotel/Motel tax. The Convention Center makes a special effort to minimize the subsidy needed from the Hotel/Motel tax each year by maximizing the revenues received from

the events held in the facility, as well as controlling operating expenses each year.

#### **ADMINISTRATION**

Under the direction of the Metropolitan Convention Center Commission, the Administration Department is responsible for the overall management, fiscal control, and development of a philosophy of management for the Nashville Convention Center and serves as the liaison with the Metropolitan Convention Center Commission and the Metropolitan Government of Nashville & Davidson Co.

#### SALES/MARKETING

Under the direction of the Director of Sales/Marketing, the Sales/Marketing Department is responsible for solicitation and scheduling of events within the Nashville Convention Center. Specific goals include achievement of economic impact for Nashville and the Middle Tennessee area, maintenance of high occupancy levels in the exhibit hall and meeting rooms, rental sales for the current and future years, and cash rent for the operating fiscal year. Emphasis is placed on booking events that meet a higher priority defined as events utilizing exhibit halls and major blocks of hotel rooms.

#### **EVENTS**

Under the direction of the Assistant Director, the Event Services Department is responsible for the logistical coordination and servicing of all customers' event needs both prior to and during all events held within the Nashville Convention Center. The Event Services Department annually researches equipment and labor rates to ensure appropriate pricing and revenue growth where possible.



#### **BUILDING SERVICES**

Under the direction of the Assistant Director, the Building Services Department is responsible for all the facility maintenance, and all event utility installations. Facility maintenance consists of plumbing repairs/upgrades, preventative maintenance on all mechanical systems, painting, filter and ceiling tile replacement, wall/block repairs, cleaning, etc.

#### **FOOD & BEVERAGE**

Under the direction of the Contract Food & Beverage Manager, this department functions as the exclusive caterer of the Nashville Convention Center for all patrons, exhibitors, and show producers.

# **63 Convention Center Fund-Performance**

Objectives	Performance Measures	FY 2005 Budget	FY 2005 Actuals	FY 2006 Budget	FY 2007 Budget
SALES/MARKETING					
1. Generate economic impact on the Nashville and Middle Tennessee areas and increase revenue for the Center through increased sales activities by targeting certain types of conventions and trade shows.	<ul><li>a. Total attendance for all events</li><li>b. Total revenue realized</li><li>c. Total economic impact</li></ul>	347,042 \$3,900,800 \$88,000,000	337,346 \$4,734,079 \$92,333,217	329,345 \$4,070,900 \$91,605,751	351,980 \$4,628,300 \$88,000,000
EVENTS					
Coordinate and service all customer event needs both prior to and during all events.	<ul> <li>a. Total events</li> <li>b. Total event days</li> <li>c. Support revenue (voice/ internet, communication, equipment, labor, utility installs, advertising, food and beverage)</li> </ul>	250 550 \$1,900,760	193 433 \$2,697,812	224 334 \$2,038,203	202 339 \$2,467,603
BUILDING SERVICES					
Performs all facility     maintenance and utility     installs for all events.	<ul><li>a. Subsidy required from hotel/motel tax</li><li>b. Percentage of occupancy rate for Nashville Convention Center</li></ul>	\$1,504,800 68%	\$1,206,641 67%	\$1,903,522 61%	\$1,226,338 71%

# **63 Convention Center Fund-Financial**

### **Convention Center Fund**

convention center rund	FY 2005 Budget	FY 2005 Actuals	FY 2006 Budget	FY 2007 Budget
OPERATING EXPENSES:				
Personal Services	2,388,972	2,299,472	2,646,800	2,872,000
OTHER SERVICES:				
Utilities	1,296,800	1,230,342	1,299,100	1,300,300
Professional and Purchased Services	993,600	1,205,872	799,000	755,000
Travel, Tuition, and Dues	86,800	56,331	72,800	144,000
Communications	185,400	186,230	181,600	113,900
Repairs and Maintenance Services Internal Service Fees	295,900 106,400	381,590 99,115	258,100 198,000	264,100 251,200
TOTAL OTHER SERVICES	2,964,900	3,159,480	2,808,600	2,828,500
Other Expense	501,728	514,224	405,600	333,800
Pension, Annuity, Debt, & Other Costs	0	1,310,252	0	0
Special Projects	0	0	0	0
Equipment, Buildings & Land	0	0	0	0
TOTAL OPERATING EXPENSE	5,855,600	7,283,429	5,861,000	6,034,300
Transfers to Other Funds and Units	o	365,997	0	0
TOTAL EXPENSE AND TRANSFERS	5,855,600	7,649,426	5,861,000	6,034,300
PROGRAM REVENUE:				
Charges, Commissions, & Fees	3,900,800	4,707,814	4,070,900	4,628,300
Other Governments & Agencies				
Federal Direct	0	0	0	0
Fed Through State Pass-Through	0	0	0	0
Fed Through Other - Pass Through	0	0	0	0
State Direct Other Government Agencies	0	0	0	0
·				
Subtotal Other Governments & Agencies	0	0	0	0
Other Program Revenue	0	0	0	0
TOTAL PROGRAM REVENUE	3,900,800	4,707,814	4,070,900	4,628,300
NON-PROGRAM REVENUE:				
Property Taxes	0	0	0	0
Local Option Sales Tax	0	0	0	0
Other Tax, Licenses, & Permits	0	0	0	0
Fines, Forfeits, & Penalties	0	0	0	0
Compensation From Property	0	-6,892	0	0
TOTAL NON-PROGRAM REVENUE	0	-6,892	0	0
Transfers From Other Funds and Units	1,954,800	2,601,853	1,790,100	1,406,000
TOTAL REVENUE AND TRANSFERS	5,855,600	7,302,775	5,861,000	6,034,300

# **63 Convention Center Fund-Financial**

			FY 2005		FY 2006		FY 2007	
	<u>Class</u>	<u>Grade</u>	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE	Bud. Pos.	Bud. FTE
Convention Conton (01/2)								
Convention Center 60162  Cvn Ctr Accountant	04742	SR1200	1	1.00	1	1.00	1	1.00
		SR0600	1	1.00	1		1	1.00
Cvn Ctr Accts Page Space		SR0600	1	1.00	1	1.00 1.00	1	1.00
Cvn Ctr Accts Recv Spec Cvn Ctr Ambassador 1		SR0300	6	2.40	6	2.40	6	2.40
			2		2		2	2.40
Cvn Ctr Apot Dir		SR0400		2.00		2.00		
Cvn Ctr Asst Dir		SR1500	1	1.00	1	1.00	1	1.00
Cvn Ctr Bldg Maint Supt		SR1200	1	1.00	1	1.00	1	1.00
Cvn Ctr Dir		DP0200	1	1.00	1	1.00	1	1.00
Cvn Ctr Dir of Administration		SR1400	1	1.00	1	1.00	1	1.00
Cvn Ctr Dir of Sales/Marketing		SR1400	•	1.00	1	1.00	1	1.00
Cvn Ctn Director of Operations		SR1300	1	1.00	1 1	1.00	1	1.00
Cvn Ctr Event Mgr		SR1000	2	2.00	•	1.00	1	1.00
Cvn Ctn Event Mgr Sr		SR1100	0	0.00	1	1.00	1	1.00
Cvn Ctr Exec Asst		SR1000	1	1.00	1	1.00	1	1.00
Cvn Ctr Facilities Supv		SR1000	2	2.00	2	2.00	2	2.00
Cvn Ctr Human Resources Coord		SR1200	1	1.00	1	1.00	1	1.00
Cvn Ctr Lead Maint Mechanic		TL0900	3	3.00	3	3.00	3	3.00
Cvn Ctr Lead Safety Officer		SR0600	1	1.00	1	1.00	1	1.00
Cvn Ctr Lead Svc Rep		SR0900	1	1.00	0	0.00	0	0.00
Cvn Ctr Mkting Coord		SR0800	1	1.00	1	1.00	1	1.00
Cvn Ctr Office Support Spec		SR0700	3	3.00	3	3.00	3	3.00
Cvn Ctr Safety Officer 1		SR0400	7	2.80	7	2.80	7	2.80
Cvn Ctr Safety Officer 2		SR0500	4	4.00	4	4.00	4	4.00
Cvn Ctr Sales Mgr	06763	SR1100	4	4.00	4	4.00	4	4.00
Cvn Ctr Set Up Leader	06733	TL0700	5	5.00	5	5.00	5	5.00
Cvn Ctr Svc Rep 2	06722	SR0800	1	1.00	2	1.40	2	1.40
Info Sys Comm Analyst 3	07265	SR1200	1	1.00	1	1.00	1	1.00
Info Sys Comm Tech 1	07266	SR0800	1	1.00	1	1.00	1	1.00
Maint & Repair Worker 2	07328	TG0400	0	0.00	0	0.00	1	1.00
Trades, Labor, & Svc Trainee	06545	TG0200	0	0.00	0	0.00	5	5.00
Total Positions & FTE			55	47.20	55	46.60	61	52.60
Department Totals			55	47.20	55	46.60	61	52.60